

Job Title: Head of Business Development

Location: Remote

Reports to: Chief Executive Officer

Type: Full-Time

About Argus Cognitive

Argus Cognitive is transforming the landscape of child behavioral health through artificial intelligence. Our flagship product, Neurora, is a multimodal, non-invasive Software as a Medical Device (SaMD) that streamlines autism diagnostics and therapy monitoring. By enabling objective, scalable, and earlier intervention, Neurora supports clinicians, families, and care systems in delivering the best possible outcomes for children with autism spectrum disorder (ASD).

Role Overview

We are seeking a mission-driven, commercially experienced Head of Business Development to lead our market growth and partnership strategy for Neurora. This leadership role focuses on cultivating strategic relationships across ABA networks, pediatric health providers, digital health platforms, and value-based care organizations. You will identify commercialization pathways, forge distribution or co-development partnerships, and help Argus Cognitive scale its impact in the autism care ecosystem.

Key Responsibilities

- Define and execute the business development strategy to drive Neurora's growth and adoption
- Identify and secure strategic partnerships across ABA providers, pediatric health systems, and digital health platforms
- Negotiate and structure partnership agreements, pilot deployments, and commercial collaborations
- Explore and pursue payer partnerships, licensing models, and value-based care frameworks
- Represent Argus in partner meetings, industry forums, and strategic discussions
- Collaborate with sales, marketing, clinical, and product teams to align BD activities with company goals

- Monitor market dynamics, competition, and partnership opportunities; report to executive leadership
- Lay the groundwork for future international expansion or channel distribution strategies

Qualifications

- 7–10+ years of experience in business development, strategic partnerships, or commercialization, preferably in digital health, autism care, or child behavioral health
- Proven track record of structuring and closing strategic partnerships, pilots, or distribution deals
- Familiarity with the autism therapy landscape (ABA, diagnostics, parent support) and its commercial stakeholders
- Strong understanding of health system buying behavior, go-to-market models, and partnership-driven growth
- Experience with payer or value-based care models is a plus
- Strong executive presence, negotiation, and relationship-building skills
- Self-starter with comfort in a fast-paced, high-growth environment
- Bachelor's degree required; advanced degree (MBA, MPH, etc.) is a plus

Compensation & Benefits

- Base Salary: \$120,000–\$150,000 per year
- Performance Bonus: \$50,000 tied to partnership outcomes, strategic growth milestones, and revenue enablement
- Comprehensive health, dental, and vision insurance
- Generous paid time off and parental leave
- Remote work flexibility

Why Join Us?

You'll be at the forefront of redefining how autism is diagnosed and monitored — leading a team, shaping the future of pediatric behavioral health, and driving meaningful impact for children and families. Join us in building the next standard of care.

Please send your CV to danny@arguscognitive.com

